



360 NEWS & VIEWS NOVEMBER 2017

[Giving Thanks](#)

[Get Started Early](#)

[Office Management](#)

[Furnishing Your Office](#)

[Workplace Maintenance](#)

[Office Trends](#)

Giving Thanks to Our Partners, Clients & Employees

This month we are grateful for:

◆ Building a new relationship with Gwinnett County Charity. Two of our thoughtful clients, Wallace Graphics and Coca-Cola, helped us donate assets for the charity's offices and activity space from two giving clients. Thanks Wallace Graphics and Coca Cola!

◆ We completed our United Methodist Children's Home Project. Wow, what a partner and transition team! Thanks to Stephen Cosset for his leadership and business.

◆ Recycled or Repurposed 4 Furniture inventories for better use to clients needing to save on transition cost. Estimated savings is \$450,000 for clients. Thank you Mike, Melanie, Jim, Stephen, Dana and Amy.

◆ Thank you to our clients and partners who support our mission and drive to recycle assets, provide beautiful new furniture solutions, and design plans while working with new furniture manufacturers who are respectful of the environment.

Get Started Early!

We manage space decommissions every week. Companies like Fitzgerald and Company, Fiserv, Sage Software, Coca Cola, and Jacobs Engineering were all faced with rent penalties if they did not clear their spaces by per-determined dates.

While some clients are much more adept at understanding lease exit obligations, others are not. Decommissioning is a financial issue, as well as a timing issue, for clients in transition. We have helped clients save thousands, even hundreds of thousands of dollars, when vacating a space.

Every situation is different. Some clients prefer to pre-list on our app or website, while others simply want to eliminate the sometimes significant removal charges.

What's important to know is this: if you hope to get value in your space decommission process plan well in advance. It's a simple economic issue, the longer you use to plan your transition and the more creative you are in marketing your furniture, the

better your chances are to sell and reduce overall transition spending and costs.

In closing, it's not as simple as throwing your listing on Craig's List. A furniture inventory rarely goes back together as it was originally designed, so odds are a buyer will not get the full benefit of your entire inventory.

Decommission and broom sweep is a complex process, that requires skilled technicians, space, and project planners who understand logistics and specific furniture lines to ensure value and removal success.

We have an entire checklist of the requirements, tasks and how to professionally value your furniture. We also explain capital gain implications if you choose to take cash or simply use as a credit toward your next purchase or overall transition project. Email for details or a free consult 12 to 9 months before your lease terminates!



Office Management.

Dealing With and Eliminating Unacceptable Behavior

This special report is designed for busy Execs like you to be fast-read, actionable, and packed with invaluable strategies. You'll find it a go-to resource if you find yourself asking any of the following questions:

"How can I stop one 'bad apple' from ruining the bunch?"

"We need to be more positive - how can I stop all this negativity?"

"Should I be documenting these issues? If so, what exactly do I need to include?"

"I've already addressed behavioral issues with 'Dan', what's the most effective way to follow-up?"

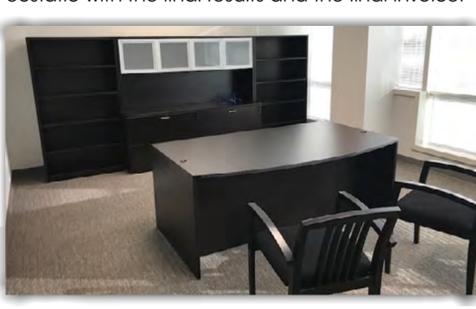
"My team needs to be more accountable and stop the finger-pointing, but where do I start?"

[Read More Here](#)

Furnishing Your Office.

Pye Baker was looking for a functional office with a clean look that wouldn't break the bank. BT360 provided different looks, space plans, and colors

to ensure they had options and were satisfied with quality furniture at a fair price. The client was ecstatic with the final results and the final invoice!



Workplace Maintenance.

Did you know that bacteria can grow on cubicle walls? Learn more about this and other ways to ensure office cleanliness by reading, *How to Prevent Bacteria Growth on Cubicle Walls*.



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Office Trends

Fast Company News

This article published by Fast Company explains eight of the latest trends that have proven to increase productivity and the overall happiness of employers and employees alike.



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Our Mission & Purpose.

Our Purpose and Mission: Serve clients, partners and suppliers in an honorable, integrity-driven way using our God-given gifts to provide creative, ergonomically safe work environments to help clients recruit and retain great employees and clients.

We hope to serve clients that share our spirit of giving back using retiring business assets to help charities by donating or reselling assets on behalf of our clients when providing our single source solutions. Our Newsletter and social media platforms are created to provide monthly content and ideas to become a trusted advisor in the facility and furniture solutions industry.



ADD US TO YOUR NETWORK, WE'LL SHOW YOU A NEW SOLUTION.

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