



360 NEWS & VIEWS May 2018

First Quarter Client Solutions

FSBO, the Business Transition 360 Way!

Deals of the Month

Workplace Design Trends

Millennial Design Trends

We are grateful for:

- Meeting great friends at the Chairmans Club Golf Tournament for Gwinnett County.
- Our two beautiful daughters; Shelbie and Dylan, who are both excelling in their career and high school.
- Dylan made the high school softball team!
- Several new clients and existing client projects with CIBC, CarNow, Chexmark, Data Path, Carmichael Group, ISS and HP.
- Thank you for your business - Fernando and Winston at CWI Installation.

Email Carol Sprouse at carolsprouse@businesstransition360.com to receive a copy of our **BT360 Move Management and Furniture Checklist!**

First Quarter Client Solutions

Business Transition 360 has experienced a busy first quarter which bodes well for the job market in Atlanta. We've either added seats or relocated multiple clients hiring new employees.

We have served clients in the national defense and security business, fire and safety business, software business, financial business and real estate investment business.

While each of the needs or solutions for each client were unique, the end result was about delivering a beautiful, functional high value work environment.

Understanding the unique buying personalities is 50% of the challenge, while simply listening to these prospective clients is the other 50%.

Once getting specific marching orders for design and look (cultural issues, generational issues, etc.), it's on our design and creative team to bring quality furniture solutions.

Check out this letter from our client Data Path to see what you think!



FSBO, the Business Transition 360 Way!

Most people know that a FSBO (for sale by owner) is usually related to someone attempting to sell their home without realtor assistance.

Our FSBO process, for used office furniture, trumps that process in a number of ways.

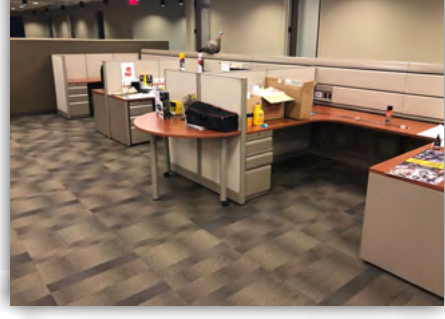
1. We provide our expertise to repurpose furniture at no charge to you.
2. We allow you to use the proceeds toward a new furniture solution.
3. If it is at least 6 months before a planned move or renovation date, we can reduce your move, furniture and decommission costs substantially.
4. We have a database of thousands of furniture buyers, end users and options for donating furniture to help you gain revenue for your next furniture project.

5. We have a track record for helping clients like Fiserv, Coca-Cola, HD Supply, Jacobs Engineering, Veritiv and many more with repurposing furniture assets.

Reach out early to save and sustain!



Deals of the Month



Three great office furniture options all under \$900 per station. These are Knoll, Haworth and Teknion workplace solutions.



Workplace Design Trends

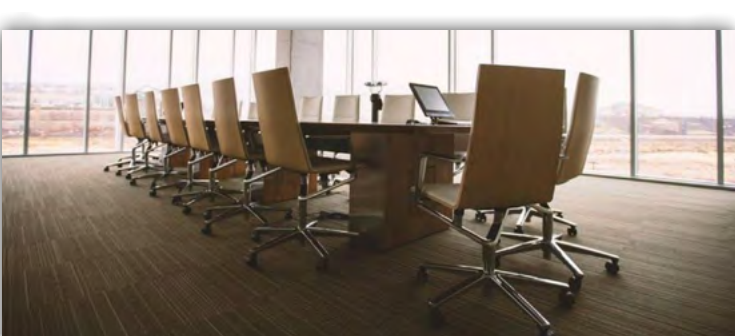
Looking for some inspiration for your office remodel? SFBI's article, *9 Vital Workplace Design Developments For 2018*, features some great ideas you can implement in your office.



[Read More Here](#)

Millennial Design Trends

Are you trying to make your office more millennial friendly? Forbes' article, *3 Office Design Trends Driven by Millennials*, has some great tips on what you can do to attract millennials to your office.



[Read More Here](#)

Our Mission & Purpose.

Our Purpose and Mission: Serve clients, partners and suppliers in an honorable, integrity-driven way using our God-given gifts to provide creative, ergonomically safe work environments to help clients recruit and retain great employees and clients.

We hope to serve clients that share our spirit of giving back using retiring business assets to help charities by donating or reselling assets on behalf of our clients when providing our single source solutions. Our Newsletter and social media platforms are created to provide monthly content and ideas to become a trusted advisor in the facility and furniture solutions industry.



ADD US TO YOUR NETWORK, WE'LL SHOW YOU A NEW SOLUTION.
Tim.McCormack@businesstransition360.com | 678-889-2214



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